



## Coolangatta/ Tweed Heads

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### TO WHOM IT MAY CONCERN

I met Julie from Cummins West on her joining our BNI group.

My husband and I had used the same accountant for 20 years and felt they were just submitting the same return each year without looking at any changes in our employment or circumstances.

We decided to change to Cummins West and were very pleased with the results. We felt that Julie gave us the time to discuss all our options then took the time to discuss a few things for us to consider. She explained everything very clearly and we had a clear understanding of the options open to us.

I have also felt similarly with any contact I have had from other staff member at Cummins West.

Apart from the professional accounting service Julie offers she has also provided me with some of the best quality referrals within BNI. On contacting Julies referrals her clients are ready to appoint Elders as their managing agents based purely on Julies' recommendations.

This is obviously a direct result of the strong relationships she has built with her clients.

I look forward to referring clients to Julie and continuing to use the services of Cummins West.

Yours truly  
ELDERS COOLANGATTA TWEED

A handwritten signature in red ink that reads "Belinda Dinsey".

Belinda Dinsey  
Property Management Consultant